

Aetna Life Insurance Company (Aetna)
RFP # 270-20220830TPAS
Third Party Administrative Services
November 10, 2022

Request for Clarification #4

Regarding Aetna's response to Attachment A: Pricing, the Plan requests Aetna to clarify the following by responding via email no later than 11:59 a.m. ET on Friday, November 11, 2022 to Vanessa Davison, vanessa.davison@nctreasurer.com, SHP Contract, shpcontracting@nctreasurer.com, and Stephen Kuhn, SKuhn@segalco.com.

1. In the claims repricing of the file provided in Attachment A-3, please indicate whether your response is based only on provider contracts in place, or near-future contract improvements bound by letters of intent, at the time of the repricing; OR, your response reflects projected future discounts beyond those bound by letters of intent. If this is the case, provide the discount value of these future discounts.

Answer: Our repricing is based only on provider contracts in place, near-future contract improvements bound by letters of intent, and custom discounts specifically negotiated for the SHPNC which have been bound by letters of intent, at the time of the repricing.

2. Your claims repricing of out-of-network claims indicates a total allowed amount that is 56.6% lower than the charge amount. Please provide a detailed description of your methodology in repricing these claims.

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3. In your response to Attachment A-6, you indicate discount improvements in the range of 1%. Are these reflected in your claims repricing response?

Answer: No. The response to Attachment A-6 is not reflected in our repricing response.

Sign Clarification:

Offeror: Aetna Life Insurance Company

Authorized Signature:



Name and Titled (Typed): Tami Polsonetti, Assistant Vice President

Date: November 11, 2022